

City of Carrabelle General Fund

Final
Actual 9/30/2024

2023-2024
7.25 milage

Estimates of Receipts

Taxes

Current Ad Valorem Taxes	\$	1,195,765.00	\$	1,212,224.20
Franchise Fee- Electricity	\$	180,000.00	\$	130,293.22
Utility Service Taxes	\$	95,000.00	\$	96,038.69

Licenses and Permits

Professional & Occupational Licen	\$	5,000.00	\$	9,585.75
State Right of Way Maintenance	\$	7,500.00	\$	8,263.58
State Revenue Sharing	\$	50,000.00	\$	72,434.10
Mobile Home License Tax	\$	450.00	\$	271.62
Alcoholic Beverage License	\$	1,900.00	\$	1,320.79
State Sales Tax	\$	160,000.00	\$	177,964.60
Local Communications Service Ta	\$	55,000.00	\$	82,079.07
Building Permits	\$	100,000.00	\$	76,481.02

Charges for Service

Fines(traffic, code enf., etc.)	\$	1,500.00	\$	13,931.99
Notary service	\$	650.00	\$	620.00

Miscellaneous Revenue

Interest Earnings	\$	45,000.00	\$	74,334.27
Rent and Royalties	\$	60,000.00	\$	75,944.08
Cemetery Lot Sales	\$	2,000.00	\$	-
Other Miscellaneous Revenue	\$	10,000.00	\$	4,875.76

Total Estimated Receipts \$ 1,969,765.00 #####

Less 5% \$ 98,488.25

95% Estimated Receipts \$1,871,276.75

Balance Forward

Total Estimated Receipts an \$1,871,276.75 \$2,036,662.74

Commission

Salaries	\$	16,250.00	\$	16,508.28
FICA	\$	1,250.00	\$	1,038.19
Retirement	\$	2,100.00	\$	2,631.94
Life and Health	\$	40,000.00	\$	35,059.53
Training	\$	1,000.00	\$	-
Communications	\$	1,500.00	\$	149.74
Travel	\$	1,700.00	\$	1,521.01
Liability	\$	8,100.00	\$	8,014.75
Total Commission Budget	\$	71,900.00	\$	64,923.44

Admin

Salaries(includes Holidays, Vacatic	\$	96,000.00	\$	96,684.76
FICA	\$	7,500.00	\$	21,065.05
Retirement	\$	25,000.00	\$	22,304.86
Life and Health	\$	25,000.00	\$	19,800.29
Accounting and Audit	\$	33,000.00	\$	38,232.90
Training	\$	3,000.00	\$	1,634.56
Travel	\$	5,000.00	\$	2,522.78
Communications	\$	15,000.00	\$	12,840.49
Postage	\$	500.00	\$	112.44
Utilities	\$	25,000.00	\$	24,951.52
Copy Machine Lease	\$	3,500.00	\$	3,226.62
Work Comp.	\$	1,100.00	\$	1,020.00
Liability	\$	5,000.00	\$	4,808.85
Property	\$	35,000.00	\$	34,215.67
Maint. And Repair- Equip.	\$	2,000.00	\$	114.49
Maint. And Repair- Bldgs	\$	15,000.00	\$	35,141.60
Advertising	\$	5,000.00	\$	7,712.05
Code Enforcement/Animal Contrc	\$	12,000.00	\$	13,105.95
Other Charges and Obligations	\$	10,000.00	\$	10,307.26
Clerical (temporary help, etc.)	\$	1,000.00	\$	-
Codification	\$	2,000.00	\$	3,323.47
Supplies- Office	\$	3,000.00	\$	4,453.80
Supplies- Materials	\$	2,000.00	\$	559.58
Elections				
Books, Publications, and Member:	\$	12,000.00	\$	13,744.90
Community Celebrations	\$	20,000.00	\$	19,500.00
Legal Counsel	\$	30,000.00	\$	30,452.50
Website	\$	2,000.00	\$	870.00
Uniforms	\$	500.00	\$	403.36
Planning	\$	5,000.00	\$	1,400.00
Consultant Fee	\$	15,000.00	\$	12,150.07
Carrabelle Dixie Youth	\$	2,000.00	\$	2,000.00
Carrabelle Food Pantry	\$	12,000.00	\$	12,000.00
Camp Gordon Johnston	\$	1,500.00	\$	1,500.00
Humane Society	\$	3,000.00	\$	3,000.00
Library	\$	3,000.00	\$	3,000.00
Senior Center	\$	3,000.00	\$	3,000.00
Senior Services				
City Hall Loan Payment	\$	61,000.00	\$	55,797.66
Total Administrative Budget	\$	501,600.00	\$	516,957.48

Police

Salaries (includes Holiday and Sick)	\$	255,000.00	\$	261,117.37
FICA	\$	20,000.00	\$	16,189.92
Retirement	\$	72,000.00	\$	79,620.56
Life and Health	\$	55,000.00	\$	53,663.59
Training	\$	1,500.00	\$	736.00
Communications	\$	8,500.00	\$	5,937.47
Work Comp.	\$	11,700.00	\$	11,649.00
Liability	\$	13,500.00	\$	12,180.90
Automobile	\$	6,300.00	\$	6,217.67
Maint. And Repair- Equip.	\$	500.00	\$	1,444.01
Maint. And Repair- Vehicles	\$	4,000.00	\$	4,091.10
Other Charges and Obligations	\$	500.00	\$	-
Supplies- Office	\$	1,000.00	\$	2,081.14
Supplies- Materials	\$	1,500.00	\$	3,174.40
Gasoline	\$	16,000.00	\$	14,295.22
Axon Body Cams	\$	6,000.00	\$	5,340.00
Capital Projects	\$	15,000.00	\$	24,066.97
Website	\$	500.00	\$	522.00
Uniforms	\$	5,000.00	\$	4,089.89

Total Police Budget **\$ 493,500.00** **\$ 506,417.21**

Fire

Fireman Services	\$	6,000.00	\$	7,730.00
Communications	\$	3,500.00	\$	4,475.56
Utilities	\$	4,000.00	\$	3,207.20
Work Comp.	\$	3,000.00	\$	2,891.00
Liability	\$	7,300.00	\$	6,208.14
Property	\$	4,600.00	\$	4,517.00
Automobile	\$	2,600.00	\$	2,504.65
Maint. And Repairs- Vehicles	\$	2,000.00	\$	650.46
Maint. And Repairs- Bldg.	\$	3,500.00	\$	1,705.00
Supplies- Materials	\$	1,900.00	\$	1,662.79
Gasoline	\$	2,000.00	\$	1,117.02
First Responder	\$	1,500.00	\$	2,280.00

Total Fire Budget **\$ 41,900.00** **\$ 38,948.82**

Streets/ Roads

Salaries(includes Holidays and Sick)	\$	115,000.00	\$	104,127.37
Janitorial	\$	8,000.00	\$	5,858.00
FICA	\$	8,800.00	\$	7,576.86
Retirement	\$	16,000.00	\$	15,256.98
Life and Health	\$	35,000.00	\$	31,003.67

Communications	\$	2,000.00	\$	1,568.66
Utilities	\$	55,000.00	\$	61,631.97
Work Comp.	\$	13,500.00	\$	13,486.00
Liability	\$	5,000.00	\$	4,808.85
Property	\$	13,100.00	\$	13,071.00
Automobile	\$	4,000.00	\$	3,919.66
Maint. And Repair- Equip.	\$	11,000.00	\$	11,844.26
Maint. And Repair- Vehicles	\$	4,000.00	\$	1,458.18
Maint. And Repair- Bldgs	\$	1,500.00	\$	-
Signage	\$	3,000.00	\$	1,264.65
Equipment Purchase/ Capital Proj	\$	37,000.00	\$	22,585.91
Other Charges/ Tree trimming	\$	20,000.00	\$	10,499.85
Supplies- Materials	\$	15,000.00	\$	18,386.98
Gasoline	\$	12,500.00	\$	10,113.52
Diesel	\$	1,000.00	\$	104.85
Safety	\$	500.00	\$	-
Uniforms	\$	3,200.00	\$	4,163.93
Stormwater/Park Maintenance	\$	10,000.00	\$	3,675.00

Total Streets and Road Budget \$ 394,100.00 \$ 346,406.15

Building Depart.

Salaries	\$	53,600.00	\$	54,114.25
FICA	\$	2,000.00	\$	1,967.79
Retirement	\$	4,000.00	\$	3,844.20
Life and Health	\$	4,300.00	\$	4,128.00
Communication	\$	100.00	\$	385.11
Other Charges	\$	500.00	\$	1,643.23
Office Supplies	\$	1,000.00	\$	19.33
Auto Insurance	\$	550.00		
Software	\$	5,000.00	\$	5,000.00
TBD/ Legal	\$	28,950.00		

Total Building Budget \$ 100,000.00 \$ 71,101.91

Total Estimated Expend \$ 1,603,000.00 #####

Reserve Funds

Cemetery Reserve

Vehicle Replacement Reserve(Fire Truck)

CRA District	\$	196,000.00	\$	205,206.25
Reserve for Contingency	\$	72,276.25		

Total Expenditures and Res	\$1,871,276.25	\$	1,749,961.26
Reserve for Balance Forward		\$	286,701.48

Total Appropriated Expend: \$1,871,276.25 #####

WATER & SEWER FUND

WATER BUDGET

Estimates of Receipts	2023-2024		Final Actual
Water Sales	\$ 1,000,000.00	\$	1,177,047.99
Water Tap Fees	\$ 70,000.00	\$	104,731.31
Disconnects and Reconnects	\$ 1,500.00	\$	1,048.41
Penalties	\$ 10,000.00	\$	10,443.68
Interest Earned	\$ -	\$	93,705.05
Total Estimated Water Receipts	\$ 1,151,500.00	\$	1,386,976.44

Estimates of Expenses

Salaries(includes Holidays, Sick an	\$ 370,000.00	\$	356,632.65
FICA	\$ 29,000.00	\$	27,023.42
Retirement	\$ 55,000.00	\$	57,731.71
Life and Health	\$ 130,000.00	\$	97,395.19
Accounting and Audit	\$ 16,500.00	\$	16,125.00
Training	\$ 1,500.00	\$	631.42
Travel	\$ 3,500.00	\$	1,105.00
Communications	\$ 4,000.00	\$	2,419.14
Postage	\$ 6,000.00	\$	7,641.48
Utilities	\$ 50,000.00	\$	55,695.69
Work Comp.	\$ 15,000.00	\$	9,818.00
Liability	\$ 17,000.00	\$	13,251.65
Property	\$ 40,000.00	\$	39,038.33
Automobile	\$ 13,000.00	\$	9,899.67
Maint. And Repair- Equip.	\$ 50,000.00	\$	74,453.00
Maint. And Repair- Vehicles	\$ 6,500.00	\$	8,217.60

Maint. And Repair- Bldgs	\$	4,000.00	\$	-
Advertising	\$	2,000.00	\$	1,200.00
Other Charges and Obligations	\$	6,000.00	\$	9,222.82
COPY Machine lease	\$	1,600.00	\$	1,378.34
Supplies- Office	\$	1,500.00	\$	1,548.37
Supplies- Materials	\$	97,400.00	\$	77,805.46
Chemicals	\$	115,000.00	\$	102,546.59
Gasoline	\$	17,000.00	\$	12,176.91
Diesel	\$	6,000.00	\$	6,688.78
Capital Projects	\$	100,000.00	\$	101,647.27
Safety	\$	500.00	\$	-
Uniforms	\$	9,000.00	\$	11,499.96
Consultant Fees	\$	10,000.00	\$	12,791.03
Lab Test	\$	6,000.00	\$	1,723.00
Permits and Fines	\$	2,000.00	\$	3,789.78
Utility Service (Water Tank Maint.	\$	75,000.00	\$	81,332.03
Loan Payment	\$	90,000.00	\$	73,517.30
Loan Payment Lighthouse H2O ex				
Total Estimated Water Exp	\$	1,350,000.00	#####	#####

SEWER BUDGET

Estimates of Receipts

Sewer Service Charges	\$	1,100,000.00	\$	1,287,967.77
Sewer Tap Fees	\$	90,000.00	\$	173,320.00
Penalties	\$	7,500.00	\$	9,172.96
Interest	\$	5,500.00		
LIGHTHOUSE SEWER 1 NWFWM D GRANT			\$	102,478.30
LIGHTHOUSE SEWER 2 NWFWM D GRANT			\$	1,097,792.25
LIGHTHOUSE ESTATES WATER EXTENS			\$	244,111.29
CDBG MO173 REBUILD FL MICHAEL 2			\$	77,947.08
CDBG MO175 REBUILD FL MICHAEL 2			\$	120,913.12
Total Estimated Sewer Rece	\$	1,203,000.00	#####	#####

Estimates of Expenses

Salaries(includes Holidays and Sicl	\$	130,000.00	\$	147,144.74
FICA	\$	10,000.00	\$	9,274.49
Retirement	\$	23,000.00	\$	22,428.96
Life and Health	\$	60,500.00	\$	67,544.78
Accounting and Audit	\$	16,500.00	\$	16,125.00
Training	\$	2,000.00	\$	2,699.00
Travel	\$	2,000.00	\$	1,984.19

Communications	\$	6,000.00	\$	7,267.90
Postage	\$	6,000.00	\$	6,412.45
Utilities	\$	140,000.00	\$	173,869.77
Work Comp.	\$	9,000.00	\$	4,534.00
Liability	\$	10,000.00	\$	5,237.90
Property	\$	60,000.00	\$	55,505.33
Automobile	\$	1,000.00	\$	658.00
Maint. And Repair- Equip.	\$	125,000.00	\$	331,460.64
Maint. And Repair- Vehicles	\$	1,000.00	\$	952.07
Maint. And Repair- Bldgs	\$	5,000.00	\$	-
Other Charges and Obligations	\$	5,000.00	\$	6,864.03
Supplies- Office	\$	1,000.00	\$	1,017.30
Supplies- Materials	\$	30,000.00	\$	48,045.24
Chemicals	\$	45,000.00	\$	71,466.20
Gasoline	\$	2,500.00	\$	3,194.29
Diesel	\$	7,000.00	\$	4,999.81
Capital Projects	\$	50,000.00	\$	62,500.00
Safety	\$	500.00	\$	-
Uniforms	\$	2,000.00	\$	5,150.17
Consultant Fees	\$	12,000.00	\$	9,366.02
Lab Test	\$	30,000.00	\$	35,820.00
Permits and Fines			\$	-
Sewer Loan Payment	\$	212,500.00	\$	212,395.70
LIGHTHOUSE SEWER 1 NFWFMD GRANT			\$	102,478.30
LIGHTHOUSE SEWER 2 NFWFMD GRANT			\$	1,097,792.25
LIGHTHOUSE ESTATES WATER EXTENS			\$	244,111.29
CDBG MO173 REBUILD FL MICHAEL 2			\$	77,947.08
CDBG MO175 REBUILD FL MICHAEL 2			\$	120,913.12

Total Estimated Expenditur \$ 1,004,500.00 #####

Estimated Receipts Water \$ 1,151,500.00 \$ 1,386,976.44

Estimated Receipts Sewer \$ 1,203,000.00 \$ 3,113,702.77

Balance Forward

Total Estimated Receipts an \$ 2,354,500.00 #####

Estimated Expenditures Water \$ 1,350,000.00 \$ 1,275,946.59

Estimated Expenditures Sewer \$ 1,004,500.00 \$ 2,957,160.02

Total Estimated Expenditur \$ 2,354,500.00 \$ 4,233,106.61

Reserved for Water Sewer Improvements

Reserved for Contingencies

Reserve for Balance Forward \$ 267,572.60

Total Estimated Expenditur \$ 2,354,500.00 #####

CRA 2022-2023 Fiscal Year 2023-2024

Income	Budget
311100 - Tax Increment County Portion	\$ 150,000.00
311101 - Tax Increment City Portion	\$ 196,000.00
Interest Income bank account	
Other Miscellaneous Revenue	
Balance Forward	\$ 276,000.00
Total Budgeted Income	\$ 622,000.00

Expenses	Budget
CRA Maintenance Program - full time employee	\$ 33,000.00
FICA	\$ 2,525.00
Retirement	\$ 5,500.00
Life and Health	\$ 22,000.00
Accounting and Audit	\$ 10,000.00
Training	\$ 5,000.00
Travel	\$ 5,000.00
Communications	\$ 250.00
Utilities - water only	\$ 5,000.00
Workers Comp Insurance	\$ 3,000.00
Liability -- Errors & Omissions Insurance	\$ 10,000.00
Automobile Insurance	\$ 3,500.00
Maint and Repair - Entire CRA District	\$ 30,000.00
Expanded CRA District; clocktower; mulch; supplies; equipment; repair turtles.	
Maint and Repair Vehicle	\$ 1,500.00
Advertising - Logo; Tent; Banners for Tent	\$ 2,500.00
Other Charges and Obligations	\$ 500.00
Gasoline	\$ 5,000.00
Supplies - Office - UNFUNDED	
Books, Publications, and Memberships - FRA	\$ 1,000.00
Legal Counsel (Attorney)	\$ 3,000.00
Consulting/ Contract Services (Engineering)	\$ 10,000.00
Uniforms	\$ 1,000.00

Capital Projects

Media and website for CRA	\$	1,000.00
Street signs/ lot clean up (dwntwn parking signs)	\$	25,000.00
Murals - UNFUNDED		
Pole-mounted Christmas Decorations	\$	3,000.00
Restore Old Public Works Building	\$	30,000.00
Military Flagpole Memorial (6 flagpoles) Addl pole 3.22	\$	73,000.00
Façade Grant = (up to eight \$16,000 grants)	\$	80,000.00
Re-stripe Marine Street	\$	20,000.00
Paving Projects	\$	125,725.00

3 yr budget commitments

Marine Street Renovations FY CDBG	\$	100,000.00
Mariners' Memorial	\$	5,000.00

Budgeted ExpenditureTotal \$ **622,000.00**

Total Actual YTD CRA Budget Remaining

Total Budget Needed for all Projects **\$550,070.65**

Paid to Date:

4/27/18	11,790.00
5/18/18	2,970.00
6/14/18	3,477.50
7/12/18	7,360.00
8/2/18	6,771.07
8/9/18	4,532.50
8/9/18	21,142.42
8/22/18	-6,771.07
9/7/18	6,970.00
10/19/18	2,432.50
11/8/18	62,802.90
11/8/18	920.00

Total Paid to Date **124,397.82**

Total Funds Needed to Complete all Projects **\$425,672.83**

Local Option Gasoline Fund (LOG) Total 11/8/18	\$101,094.55
Estimated LOG 1/1/2019	\$110,000.00
Keough's Landing Match with geosynthetic material cost	90,000.00
Estimated LOG funds available 1/1/2019	\$20,000.00

Calculating Balance Forward for Airport 2020-2021 Budget

Balance in Airport Account 8-7-20		\$	45,058.20
Outstanding deposits to Airport Account	(rents)		\$8,225.00
Estimated expenditures by end of FY 19-20		\$	41,835.00
Fuel Purchase		\$	11,000.00
Project A: Fuel Sytem Upgrade		\$	6,000.00
Project F: Equipment:		\$	1,830.00
tractor repair	\$ 1,830.00		
3 Carports: sides of firehouse; tank		\$	8,670.00
Janitorial & Hangar B cleaning		\$	800.00
Utilities:		\$	1,760.00
Sales Tax:		\$	1,700.00
Stormwater management		\$	10,000.00
Other Charges (Open Sky)		\$	75.00
			<hr/>
Total Estimated Expenses through 9.30.20		\$	41,835.00
Estimated Balance Carry Forward 2020-2021 Budget		\$	11,448.20

Total Estimated Accounts Receivables -- Hangar Rents

**FY 23-24 due
as of FY 1.11.24**

HGR	NAME	DUE DATE	AMOUNT PAID/YR	DATE LAST PAID	23-24 YEARLY TOTAL	Due 10.1.24		
1	PATERSON	7/31/2024 - due	??	8/18/23	No YTD rpt after 7/17/23	full year	\$	640.00 2 mths
2	SULLIVAN	5/31/2024 - due		5/31/2023 - last paid		full year	\$	3,300.00 12 mths
3	CFC	10/1/2024 - due	\$ 3,236.70	11/15/2023 last paid		full year		
4	ATWELL	1/10/2024- due		1/10/2023- last paid		full year	\$	3,300.00 12 mths
5	ROBSON	07/31/2024 - due	??	9/28/2023 - last paid	No YTD rpt after 7/17/23	full year	\$	640.00 2 mths
6	GRIFFIN	9/08/24 - due	??	9/8/2023 - last paid	No YTD rpt after 7.17.23	full year		
7	MORGAN	MONTHLY	\$ 1,360.00	paid to date		monthly	\$	2,560.00 8 mths
8	NEWBERRY	10/1/2024 - due	\$ 2,354.00	1/10/2024 - last paid		full year		
HGR A	NICHOLS	10/1/2024 - due	\$ 2,354.00	1/1/2024 - last paid		full year		
HGRr B	DIPAOLA	7/31/2024 - due	??	9/8/2023 - last paid	No YTD rpt after 7/17/23	full year	\$	640.00 2 mths
HGR C	BENSCHOTER	10/1/2024 - due	\$ 2,956.25	Dec-23/Jan-24 last pd		full year		
	TIE DOWNS as of 1/11/24		\$ 1,183.80					
	TOTALS 2023-2024		\$ 13,444.75		\$ -			
	TOTALS DUE BY _____						\$	11,080.00

RENT RECEIVABLES

Past Due Rent from Hangars 4 and A \$ 12,135.00

Carrabelle Airport Capital Projects 2020-2021

Quantity	Description	Unit Price	Line Total
Unknown	Airport Signage		\$3,000.00
N/A	Stormwater management - unfunded		
N/A	Entrance gate code system - unfunded		
N/A	Projects/Master Plan priority list - unfunded		
N/A	Equipment: tractor attachments; courtesy car		\$2,000.00
	Airport improvements		\$6,072.53
		TOTAL	\$11,072.53

Total Capital Projects Cost

\$11,072.53

2023-2024 Airport Expense to Budget

Proposed Budget

Miscellaneous Revenue

342-260	Airport Hangar Rent & Tax; Tie-Downs; Parking	\$	32,485.20
	Individual hangar collections	YTD AMT	
	3422603 · HANGAR 3 CARRABELLE FLYING CL	\$	3,236.70
	3422604 · HANGAR 4 ATWELL	\$	2,648.25
	3422607 · HANGAR 7 MORGAN(GREENWOOD)	\$	3,062.00
	3422608 · HANGAR 8 NEWBERRY	\$	2,354.00
	342260A · HANGAR -A NICHOLS	\$	2,354.00
	342260C · HANGAR C Benschoter	\$	2,956.25
	342260T · Tie-Down Rents	\$	2,060.84
	342260 · AIRPORT HANGER RENT - Other	\$	-

Accounts Receivable Rent Due

343-000	Fuel Sales and Tax	\$	60,000.00
361-000	Interest Income	\$	250.00
369-900	Other Miscellaneous Revenue (lightning detector)	\$	1,800.00
	Total Estimated Receipts	\$	94,535.20
	Total YTD Receipts		
Less 5%		\$	4,726.76
95% Estimated Receipts		\$	89,808.44
	Balance Forward Estimate	\$	30,619.00
	Balance Forward Actual		

Budgeted Revenue **\$ 120,427.44**

Actual YTD Revenues

Expenses to Budget 5-16-24

Actual Budget

Administrative

542110	Maintenance Contract	\$	1,275.00
542-300	Accounting and Audit	\$	500.00
542-451	Rent sales tax payable	\$	2,125.20
542-452	Insurances	\$	24,000.00
	Liability Insurance fuel tank		
	Auto Insurance/ courtesycar		
	Property Insurance F/bldgs		

542-465	Maint. And Repair	\$	15,000.00
542-470	Advertising	\$	-
542-490	Other Charges and Obligations	\$	-
542-510	Supplies- Office	\$	100.00
	Supplies-Materials	\$	200.00
542-521	Utilities	\$	7,500.00
	Gas/Electric/Water/Phone/Entry System		
542-530	Fuel Purchase	\$	54,000.00
542-531	Fuel Tank Maintenance	\$	1,500.00
542-540	Books Publications Membership	\$	500.00
542-555	Janitorial Services	\$	1,440.00
542-560	Consulting/ Contract Services	\$	-
6230	Licenses and Permits	\$	50.00
6240	Miscellaneous	\$	-
6300	Repairs	\$	-
712-700	Airport Capital Projects	\$	8,913.79
712-701	Project A: Fuel tank maintenance/upgrade—completed		
712-702	Project B: Airport signage; directional/informational		
712-603	Capital Projects to be determined including: stormwater management; gate code system; tractor attachments; courtesy car; general airport improvements; projects as per Master Plan priority list tractor/mower/attachments; courtesy car		
Total Airport Budgeted Expenditures		\$	117,103.99